

BNSF RAILWAY  
WEEKLY INTERMODAL AND CARLOAD UNITS REPORT WEEK 41

WEEK ENDING OCTOBER 10, 2020  
WEEK ENDING OCTOBER 12, 2019

|                                 | 2020           |                    |                  | 2019           |                    |                  | % INCREASE/(DECREASE) |                    |                 |
|---------------------------------|----------------|--------------------|------------------|----------------|--------------------|------------------|-----------------------|--------------------|-----------------|
|                                 | WEEK<br>41     | 4th QTR<br>TO DATE | YEAR<br>TO DATE  | WEEK<br>41     | 4th QTR<br>TO DATE | YEAR<br>TO DATE  | WEEK<br>41            | 4th QTR<br>TO DATE | YEAR<br>TO DATE |
| CONTAINERS                      | 98,727         | 194,541            | 3,441,567        | 93,216         | 185,612            | 3,629,905        | 5.91 %                | 4.81 %             | (5.19)%         |
| TRAILERS                        | 13,069         | 25,753             | 426,234          | 10,026         | 21,014             | 466,573          | 30.35 %               | 22.55 %            | (8.65)%         |
| <b>TOTAL INTERMODAL</b>         | <b>111,796</b> | <b>220,294</b>     | <b>3,867,801</b> | <b>103,242</b> | <b>206,626</b>     | <b>4,096,478</b> | <b>8.29 %</b>         | <b>6.61 %</b>      | <b>(5.58)%</b>  |
| COAL                            | 27,557         | 56,500             | 1,089,947        | 35,598         | 72,714             | 1,408,372        | (22.59)%              | (22.30)%           | (22.61)%        |
| GRAIN                           | 13,843         | 28,749             | 460,643          | 11,166         | 20,852             | 453,387          | 23.97 %               | 37.87 %            | 1.60 %          |
| CHEMICALS                       | 9,134          | 18,161             | 363,544          | 8,680          | 17,968             | 382,830          | 5.23 %                | 1.07 %             | (5.04)%         |
| MOTOR VEHICLES                  | 6,071          | 11,795             | 166,905          | 5,858          | 11,372             | 204,299          | 3.64 %                | 3.72 %             | (18.30)%        |
| FOOD                            | 3,327          | 6,818              | 113,573          | 2,990          | 6,164              | 115,621          | 11.27 %               | 10.61 %            | (1.77)%         |
| METALLIC ORES                   | 1,956          | 4,624              | 72,445           | 1,840          | 5,268              | 111,891          | 6.30 %                | (12.22)%           | (35.25)%        |
| METALS                          | 1,446          | 3,484              | 69,033           | 1,732          | 3,547              | 82,582           | (16.51)%              | (1.78)%            | (16.41)%        |
| SAND/GRAVEL                     | 3,623          | 7,164              | 155,252          | 5,261          | 11,177             | 241,054          | (31.13)%              | (35.90)%           | (35.59)%        |
| STONE/CLAY/GLASS                | 2,763          | 5,477              | 98,114           | 2,792          | 5,329              | 96,616           | (1.04)%               | 2.78 %             | 1.55 %          |
| PULP/PAPER                      | 1,316          | 2,790              | 54,222           | 1,573          | 2,932              | 60,961           | (16.34)%              | (4.84)%            | (11.05)%        |
| PETROLEUM                       | 5,797          | 11,807             | 273,784          | 8,385          | 17,224             | 364,311          | (30.86)%              | (31.45)%           | (24.85)%        |
| LUMBER/WOOD                     | 1,610          | 3,281              | 64,546           | 1,463          | 2,985              | 66,689           | 10.05 %               | 9.92 %             | (3.21)%         |
| GRAIN MILL                      | 4,548          | 8,456              | 171,921          | 4,155          | 8,276              | 167,860          | 9.46 %                | 2.17 %             | 2.42 %          |
| IRON & STEEL SCRAP              | 851            | 1,683              | 26,737           | 493            | 964                | 28,439           | 72.62 %               | 74.59 %            | (5.98)%         |
| WASTE/SCRAP                     | 351            | 711                | 17,301           | 428            | 917                | 17,171           | (17.99)%              | (22.46)%           | 0.76 %          |
| FOREST PRODUCTS                 | 50             | 92                 | 1,900            | 48             | 94                 | 2,022            | 4.17 %                | (2.13)%            | (6.03)%         |
| NON-METALIC MINERALS            | 446            | 808                | 15,336           | 420            | 923                | 20,023           | 6.19 %                | (12.46)%           | (23.41)%        |
| COKE                            | 412            | 859                | 17,582           | 601            | 1,001              | 18,836           | (31.45)%              | (14.19)%           | (6.66)%         |
| FARM (NO GRAIN)                 | 587            | 1,065              | 23,595           | 414            | 747                | 19,037           | 41.79 %               | 42.57 %            | 23.94 %         |
| OTHER                           | 2,995          | 6,374              | 109,067          | 3,263          | 6,497              | 116,411          | (8.21)%               | (1.89)%            | (6.31)%         |
| <b>TOTAL CARLOADS</b>           | <b>88,683</b>  | <b>180,698</b>     | <b>3,365,447</b> | <b>97,160</b>  | <b>196,951</b>     | <b>3,978,412</b> | <b>(8.72)%</b>        | <b>(8.25)%</b>     | <b>(15.41)%</b> |
| <b>INTERMODAL &amp; CARLOAD</b> | <b>200,479</b> | <b>400,992</b>     | <b>7,233,248</b> | <b>200,402</b> | <b>403,577</b>     | <b>8,074,890</b> | <b>0.04 %</b>         | <b>(0.64)%</b>     | <b>(10.42)%</b> |