

Burlington Northern Santa Fe Corporation

Consolidated Income Information *

(Dollars in millions, except per share data)

	Three Months		Year Ended December 31,		
	Ended December 31,		2008	2007	2006
	2008	2007	2008	2007	2006
Operating revenues					
Freight revenues	\$ 4,245	\$ 4,121	\$ 17,503	\$ 15,349	\$ 14,545
Other revenues	128	124	515	453	440
Total operating revenues	<u>4,373</u>	<u>4,245</u>	<u>18,018</u>	<u>15,802</u>	<u>14,985</u>
Operating expenses					
Fuel	955	995	4,640	3,327	2,856
Compensation and benefits	937	979	3,884	3,773	3,816
Purchased services	534	513	2,136	2,023	1,906
Depreciation and amortization	358	340	1,397	1,293	1,176
Equipment rents	218	238	901	942	930
Materials and other	255	230	1,148 (a)	958 (b)	780
Total operating expenses	<u>3,257</u>	<u>3,295</u>	<u>14,106</u>	<u>12,316</u>	<u>11,464</u>
Operating income	1,116	950	3,912	3,486	3,521
Interest expense	137	126	533	511	485
Other expense, net	—	1	11	18	40
Income before income taxes	979	823	3,368	2,957	2,996
Income tax expense	<u>364</u>	<u>306</u>	<u>1,253</u>	<u>1,128</u>	<u>1,107</u>
Net income	<u>\$ 615</u>	<u>\$ 517</u>	<u>\$ 2,115</u>	<u>\$ 1,829</u>	<u>\$ 1,889</u>
Diluted earnings per share	<u>\$ 1.79</u>	<u>\$ 1.46</u>	<u>\$ 6.08</u>	<u>\$ 5.10</u>	<u>\$ 5.11</u>
Diluted average shares outstanding (in millions)	<u>343.5</u>	<u>354.3</u>	<u>347.8</u>	<u>358.9</u>	<u>369.8</u>
Operating ratio (c)	<u>73.7%</u>	<u>76.9%</u>	<u>77.6%</u>	<u>77.3%</u>	<u>75.8%</u>

* Certain prior period amounts have been reclassified to conform with the current period presentation.

(a) Second quarter 2008 includes a \$175 million increase in expense related to environmental matters in Montana and \$15 million for additional personal injury accruals.

(b) 2007 includes a first-quarter charge of \$81 million for additional environmental expenses and a technology system write-off.

(c) Calculated as total operating expenses less other revenues divided by freight revenues.

Burlington Northern Santa Fe Corporation
Consolidated Income Information 2008 *

(Dollars in millions, except per share data)

	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	2008 Full Year
Operating revenues					
Freight revenues	\$ 4,143	\$ 4,349	\$ 4,766	\$ 4,245	\$ 17,503
Other revenues	118	129	140	128	515
Total operating revenues	<u>4,261</u>	<u>4,478</u>	<u>4,906</u>	<u>4,373</u>	<u>18,018</u>
Operating expenses					
Fuel	1,045	1,291	1,349	955	4,640
Compensation and benefits	983	951	1,013	937	3,884
Purchased services	525	540	537	534	2,136
Depreciation and amortization	341	349	349	358	1,397
Equipment rents	230	223	230	218	901
Materials and other (a)	262	410	221	255	1,148
Total operating expenses	<u>3,386</u>	<u>3,764</u>	<u>3,699</u>	<u>3,257</u>	<u>14,106</u>
Operating income	875	714	1,207	1,116	3,912
Interest expense	134	140	122	137	533
Other expense, net	—	5	6	—	11
Income before income taxes	741	569	1,079	979	3,368
Income tax expense	<u>286</u>	<u>219</u>	<u>384</u>	<u>364</u>	<u>1,253</u>
Net income	<u>\$ 455</u>	<u>\$ 350</u>	<u>\$ 695</u>	<u>\$ 615</u>	<u>\$ 2,115</u>
Diluted earnings per share	<u>\$ 1.30</u>	<u>\$ 1.00</u>	<u>\$ 2.00</u>	<u>\$ 1.79</u>	<u>\$ 6.08</u>
Diluted average shares outstanding (in millions)	<u>351.3</u>	<u>349.2</u>	<u>347.2</u>	<u>343.5</u>	<u>347.8</u>
Operating ratio (b)	<u>78.9%</u>	<u>83.6%</u>	<u>74.7%</u>	<u>73.7%</u>	<u>77.6%</u>

* Certain comparative prior period amounts have been adjusted to conform to the current period presentation.

(a) Second quarter includes a \$175 million increase in expense related to environmental matters in Montana and \$15 million for additional personal injury accruals.

(b) Calculated as total operating expenses less other revenues divided by freight revenues.

Burlington Northern Santa Fe Corporation

Consolidated Income Information 2007 *

(Dollars in millions, except per share data)

	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	2007 Full Year
Operating revenues					
Freight revenues	\$ 3,544	\$ 3,736	\$ 3,948	\$ 4,121	\$ 15,349
Other revenues	101	107	121	124	453
Total operating revenues	<u>3,645</u>	<u>3,843</u>	<u>4,069</u>	<u>4,245</u>	<u>15,802</u>
Operating expenses					
Fuel	681	803	848	995	3,327
Compensation and benefits	932	925	937	979	3,773
Purchased services	502	507	501	513	2,023
Depreciation and amortization	307	322	324	340	1,293
Equipment rents	232	237	235	238	942
Materials and other (a)	297	208	223	230	958
Total operating expenses	<u>2,951</u>	<u>3,002</u>	<u>3,068</u>	<u>3,295</u>	<u>12,316</u>
Operating income	694	841	1,001	950	3,486
Interest expense	121	132	132	126	511
Other expense, net	5	6	6	1	18
Income before income taxes	568	703	863	823	2,957
Income tax expense	<u>219</u>	<u>270</u>	<u>333</u>	<u>306</u>	<u>1,128</u>
Net income	<u>\$ 349</u>	<u>\$ 433</u>	<u>\$ 530</u>	<u>\$ 517</u>	<u>\$ 1,829</u>
Diluted earnings per share	<u>\$ 0.96</u>	<u>\$ 1.20</u>	<u>\$ 1.48</u>	<u>\$ 1.46</u>	<u>\$ 5.10</u>
Diluted average shares outstanding (in millions)	<u>363.7</u>	<u>360.8</u>	<u>357.1</u>	<u>354.3</u>	<u>358.9</u>
Operating ratio (b)	<u>80.4%</u>	<u>77.5%</u>	<u>74.6%</u>	<u>76.9%</u>	<u>77.3%</u>

* Certain comparative prior period amounts have been adjusted to conform to the current period presentation.

(a) First quarter includes a charge of \$81 million for additional environmental expenses and a technology system write-off.

(b) Calculated as total operating expenses less other revenues divided by freight revenues.

Burlington Northern Santa Fe Corporation
Consolidated Income Information 2008 *

(Dollars in millions, except per share data)

	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	2008 Full Year
Operating revenues					
Freight revenues	\$ 4,143	\$ 4,349	\$ 4,766	\$ 4,245	\$ 17,503
Other revenues	118	129	140	128	515
Total operating revenues	<u>4,261</u>	<u>4,478</u>	<u>4,906</u>	<u>4,373</u>	<u>18,018</u>
Operating expenses					
Fuel	1,045	1,291	1,349	955	4,640
Compensation and benefits	983	951	1,013	937	3,884
Purchased services	525	540	537	534	2,136
Depreciation and amortization	341	349	349	358	1,397
Equipment rents	230	223	230	218	901
Materials and other (a)	262	410	221	255	1,148
Total operating expenses	<u>3,386</u>	<u>3,764</u>	<u>3,699</u>	<u>3,257</u>	<u>14,106</u>
Operating income	875	714	1,207	1,116	3,912
Interest expense	134	140	122	137	533
Other expense, net	—	5	6	—	11
Income before income taxes	741	569	1,079	979	3,368
Income tax expense	<u>286</u>	<u>219</u>	<u>384</u>	<u>364</u>	<u>1,253</u>
Net income	<u>\$ 455</u>	<u>\$ 350</u>	<u>\$ 695</u>	<u>\$ 615</u>	<u>\$ 2,115</u>
Diluted earnings per share	<u>\$ 1.30</u>	<u>\$ 1.00</u>	<u>\$ 2.00</u>	<u>\$ 1.79</u>	<u>\$ 6.08</u>
Diluted average shares outstanding (in millions)	<u>351.3</u>	<u>349.2</u>	<u>347.2</u>	<u>343.5</u>	<u>347.8</u>
Operating ratio (b)	<u>78.9%</u>	<u>83.6%</u>	<u>74.7%</u>	<u>73.7%</u>	<u>77.6%</u>

* Certain comparative prior period amounts have been adjusted to conform to the current period presentation.

(a) Second quarter includes a \$175 million increase in expense related to environmental matters in Montana and \$15 million for additional personal injury accruals.

(b) Calculated as total operating expenses less other revenues divided by freight revenues.

Burlington Northern Santa Fe Corporation

Consolidated Cash Flow Information *

(in millions)

	Three Months		Year Ended December 31,		
	Ended December 31,		2008	2007	2006
	2008	2007	2008	2007	2006
Operating activities					
Net income	\$ 615	\$ 517	\$ 2,115	\$ 1,829	\$ 1,889
Adjustments to reconcile net income to net cash provided by operating activities:					
Depreciation and amortization	358	340	1,397	1,293	1,176
Deferred income taxes	169	60	417	280	316
Long-term casualty and environmental liabilities, net	(31)	–	150	26	(55)
Other, net	27	25	66	162	(70)
Changes in accounts receivable sales program	(528)	100	(250)	–	–
Other changes in working capital	64	(15)	82	(98)	(67)
Net cash provided by operating activities	<u>674</u>	<u>1,027</u>	<u>3,977</u>	<u>3,492</u>	<u>3,189</u>
Investing activities					
Capital expenditures	(463)	(473)	(2,175)	(2,248)	(2,014)
Construction costs for facility financing obligation	(26)	(19)	(64)	(37)	(14)
Equipment awaiting financing, net	(115)	217	(593)	33	21
Other, net	(88)	(29)	(241)	(163)	(160)
Net cash used for investing activities	<u>(692)</u>	<u>(304)</u>	<u>(3,073)</u>	<u>(2,415)</u>	<u>(2,167)</u>
Financing activities					
Net borrowings (payments)	557	(425)	772	234	116
Dividends paid	(137)	(112)	(471)	(380)	(310)
Purchase of BNSF common stock	(269)	(301)	(1,147)	(1,265)	(730)
Proceeds from stock options exercised	4	16	91	142	116
Proceeds from facility financing obligation	18	41	68	41	–
Other, net	2	13	86	106	86
Net cash provided by (used for) financing activities	<u>175</u>	<u>(768)</u>	<u>(601)</u>	<u>(1,122)</u>	<u>(722)</u>
Increase (decrease) in cash and cash equivalents	157	(45)	303	(45)	300
Cash and cash equivalents:					
Beginning of period	<u>476</u>	<u>375</u>	<u>330</u>	<u>375</u>	<u>75</u>
End of period	<u>\$ 633</u>	<u>\$ 330</u>	<u>\$ 633</u>	<u>\$ 330</u>	<u>\$ 375</u>

* Certain comparative prior period amounts have been adjusted to conform to the current period presentation.

Burlington Northern Santa Fe Corporation**Consolidated Cash Flow Information ***

(in millions)

	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	2008 Full Year
Operating activities					
Net income	\$ 455	\$ 350	\$ 695	\$ 615	\$ 2,115
Adjustments to reconcile net income to net cash provided by operating activities:					
Depreciation and amortization	341	349	349	358	1,397
Deferred income taxes	83	49	116	169	417
Long-term casualty and environmental liabilities, net	7	184	(10)	(31)	150
Other, net	1	32	6	27	66
Changes in accounts receivable sales program	—	—	278	(528)	(250)
Other changes in working capital	28	(223)	213	64	82
Net cash provided by operating activities	<u>915</u>	<u>741</u>	<u>1,647</u>	<u>674</u>	<u>3,977</u>
Investing activities					
Capital expenditures	(468)	(574)	(670)	(463)	(2,175)
Construction costs for facility financing obligation	(4)	(13)	(21)	(26)	(64)
Equipment awaiting financing, net	(173)	(67)	(238)	(115)	(593)
Other, net	<u>(98)</u>	<u>(12)</u>	<u>(43)</u>	<u>(88)</u>	<u>(241)</u>
Net cash used for investing activities	<u>(743)</u>	<u>(666)</u>	<u>(972)</u>	<u>(692)</u>	<u>(3,073)</u>
Financing activities					
Net borrowings (payments)	430	155	(370)	557	772
Dividends paid	(112)	(111)	(111)	(137)	(471)
Purchase of BNSF common stock	(373)	(269)	(236)	(269)	(1,147)
Proceeds from stock options exercised	35	44	8	4	91
Proceeds from facility financing obligation	18	11	21	18	68
Other, net	<u>25</u>	<u>51</u>	<u>8</u>	<u>2</u>	<u>86</u>
Net cash provided by (used for) financing activities	<u>23</u>	<u>(119)</u>	<u>(680)</u>	<u>175</u>	<u>(601)</u>
Increase (decrease) in cash and cash equivalents	195	(44)	(5)	157	303
Cash and cash equivalents:					
Beginning of period	<u>330</u>	<u>525</u>	<u>481</u>	<u>476</u>	<u>330</u>
End of period	<u>\$ 525</u>	<u>\$ 481</u>	<u>\$ 476</u>	<u>\$ 633</u>	<u>\$ 633</u>

* Certain interim period amounts have been reclassified to conform with the current period presentation.

Burlington Northern Santa Fe Corporation
Operating Statistics *

	Three Months		Year Ended December 31,		
	Ended December 31,		2008	2007	2006
	2008	2007	2008	2007	2006
Revenue Statistics					
Cars / units (in thousands)	2,409	2,600	9,994	10,318	10,637
Average revenue per car / unit	\$ 1,762	\$ 1,585	\$ 1,751	\$ 1,488	\$ 1,367
Average length of haul (miles)	1,097	1,082	1,090	1,079	1,071
Revenue ton miles (in millions)	161,941	170,246	664,384	657,572	647,857
Freight revenue / thousand GTM	\$ 15.65	\$ 14.30	\$ 15.63	\$ 13.69	\$ 12.99
Freight revenue / thousand RTM	\$ 26.21	\$ 24.21	\$ 26.34	\$ 23.34	\$ 22.45
Operating / Productivity Statistics					
Operating Expense					
Gross ton miles (in millions)	271,252	288,172	1,119,616	1,121,255	1,119,928
Operating expense / thousand GTM	\$ 12.01	\$ 11.43	\$ 12.60 (a)	\$ 10.98 (b)	\$ 10.24
Thousand GTM / average employee	6,660	6,990	27,360	27,058	26,965
Compensation					
Average employees	40,729	41,228	40,922	41,439	41,532
Compensation and benefits / average employee	\$ 23,025	\$ 23,742	\$ 94,923	\$ 91,054	\$ 91,883
Compensation and benefits / thousand GTM	\$ 3.45	\$ 3.40	\$ 3.47	\$ 3.36	\$ 3.41
Fuel (c)					
GTM / gallon of fuel	782	773	791	778	758
Gallons of fuel used (in millions)	347	373	1,415	1,442	1,478
Average price per gallon of fuel (d)	\$ 2.63	\$ 2.57	\$ 3.16	\$ 2.22	\$ 1.85
Velocity					
Locomotive miles per day	287.5	294.5	289.6	291.1	289.1
Car miles per day	219.7	202.9	207.1	198.2	193.0

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(a) Second quarter 2008 includes a \$175 million increase in expense related to environmental matters in Montana and \$15 million for additional personal injury accruals.

(b) 2007 includes a first-quarter charge of \$81 million for additional environmental expenses and a technology system write-off.

(c) Fuel statistics are based on locomotive diesel fuel.

(d) Includes handling, taxes and hedge effect.

Burlington Northern Santa Fe Corporation
Operating Statistics *

	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	2008 Full Year
Revenue Statistics					
Cars / units (in thousands)	2,486	2,509	2,590	2,409	9,994
Average revenue per car / unit	\$ 1,667	\$ 1,733	\$ 1,840	\$ 1,762	\$ 1,751
Average length of haul (miles)	1,087	1,096	1,081	1,097	1,090
Revenue ton miles (in millions)	167,936	164,373	170,134	161,941	664,384
Freight revenue / thousand GTM	\$ 14.65	\$ 15.58	\$ 16.64	\$ 15.65	\$ 15.63
Freight revenue / thousand RTM	\$ 24.67	\$ 26.46	\$ 28.01	\$ 26.21	\$ 26.34
Operating / Productivity Statistics					
Operating Expense					
Gross ton miles (in millions)	282,818	279,060	286,486	271,252	1,119,616
Operating expense / thousand GTM	\$ 11.97	\$ 13.49 (a)	\$ 12.91	\$ 12.01	\$ 12.60
Thousand GTM / average employee	6,991	6,740	6,970	6,660	27,360
Compensation					
Average employees	40,453	41,404	41,103	40,729	40,922
Compensation and benefits / average employee	\$ 24,297	\$ 22,963	\$ 24,646	\$ 23,025	\$ 94,923
Compensation and benefits / thousand GTM	\$ 3.48	\$ 3.41	\$ 3.54	\$ 3.45	\$ 3.47
Fuel (b)					
GTM / gallon of fuel	777	786	821	782	791
Gallons of fuel used (in millions)	364	355	349	347	1,415
Average price per gallon of fuel (c)	\$ 2.77	\$ 3.51	\$ 3.72	\$ 2.63	\$ 3.16
Velocity					
Locomotive miles per day	296.2	287.4	287.4	287.5	289.6
Car miles per day	202.0	202.5	205.5	219.7	207.1

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(a) Second quarter 2008 includes a \$175 million increase in expense related to environmental matters in Montana and \$15 million for additional personal injury accruals.

(b) Fuel statistics are based on locomotive diesel fuel.

(c) Includes handling, taxes and hedge effect.

Burlington Northern Santa Fe Corporation
Revenue Statistics by Commodity

Revenues (in millions)	Three Months			Year Ended December 31,			07-08
	Ended December 31, 2008	2007	Percent Change	2008	2007	2006	Percent Change
Domestic Intermodal	\$ 681	\$ 700	(2.7) %	\$ 2,830	\$ 2,541	\$ 2,564	11.4 %
International Intermodal	626	664	(5.7)	2,721	2,627	2,576	3.6
Automotive	114	133	(14.3)	513	496	473	3.4
Total Consumer Products	1,421	1,497	(5.1)	6,064	5,664	5,613	7.1
Industrial Products	919	926	(0.8)	4,028	3,684	3,589	9.3
Coal	1,067	894	19.4	3,970	3,279	2,916	21.1
Agricultural Products	838	804	4.2	3,441	2,722	2,427	26.4
Total freight revenue	4,245	4,121	3.0	17,503	15,349	14,545	14.0
Other revenue	128	124	3.2	515	453	440	13.7
Total revenues	\$ 4,373	\$ 4,245	3.0 %	\$ 18,018	\$ 15,802	\$ 14,985	14.0 %
Cars/units (in thousands)							
Domestic Intermodal	534	551	(3.1) %	2,132	2,097	2,151	1.7 %
International Intermodal	599	673	(11.0)	2,542	2,886	3,195	(11.9)
Automotive	30	42	(28.6)	144	166	174	(13.3)
Total Consumer Products	1,163	1,266	(8.1)	4,818	5,149	5,520	(6.4)
Industrial Products	353	412	(14.3)	1,598	1,664	1,686	(4.0)
Coal	648	640	1.3	2,516	2,472	2,458	1.8
Agricultural Products	245	282	(13.1)	1,062	1,033	973	2.8
Total cars/units	2,409	2,600	(7.3) %	9,994	10,318	10,637	(3.1) %
Average revenue per car/unit							
Domestic Intermodal	\$ 1,275	\$ 1,270	0.4 %	\$ 1,327	\$ 1,212	\$ 1,192	9.5 %
International Intermodal	1,045	987	5.9	1,070	910	806	17.6
Automotive	3,800	3,167	20.0	3,563	2,988	2,718	19.2
Total Consumer Products	1,222	1,182	3.4	1,259	1,100	1,017	14.5
Industrial Products	2,603	2,248	15.8	2,521	2,214	2,129	13.9
Coal	1,647	1,397	17.9	1,578	1,326	1,186	19.0
Agricultural Products	3,420	2,851	20.0	3,240	2,635	2,494	23.0
Average revenue per car/unit	\$ 1,762	\$ 1,585	11.2 %	\$ 1,751	\$ 1,488	\$ 1,367	17.7 %
Revenue ton miles (in millions)							
Domestic Intermodal	13,604	13,737	(1.0) %	54,555	52,492	53,904	3.9 %
International Intermodal	16,748	20,039	(16.4)	74,942	82,526	84,728	(9.2)
Automotive	1,068	1,576	(32.2)	5,304	6,123	6,004	(13.4)
Total Consumer Products	31,420	35,352	(11.1)	134,801	141,141	144,636	(4.5)
Industrial Products	25,069	28,637	(12.5)	113,125	117,338	120,130	(3.6)
Coal	75,943	73,156	3.8	291,513	280,365	271,499	4.0
Agricultural Products	29,509	33,101	(10.9)	124,945	118,728	111,592	5.2
Total revenue ton miles	161,941	170,246	(4.9) %	664,384	657,572	647,857	1.0 %
Freight revenue per thousand ton miles							
Domestic Intermodal	\$ 50.06	\$ 50.96	(1.8) %	\$ 51.87	\$ 48.41	\$ 47.57	7.1 %
International Intermodal	37.38	33.14	12.8	36.31	31.83	30.40	14.1
Automotive	106.74	84.39	26.5	96.72	81.01	78.78	19.4
Total Consumer Products	45.23	42.35	6.8	44.98	40.13	38.81	12.1
Industrial Products	36.66	32.34	13.4	35.61	31.40	29.88	13.4
Coal	14.05	12.22	15.0	13.62	11.70	10.74	16.4
Agricultural Products	28.40	24.29	16.9	27.54	22.93	21.75	20.1
Freight revenue per thousand ton miles	\$ 26.21	\$ 24.21	8.3 %	\$ 26.34	\$ 23.34	\$ 22.45	12.9 %

Burlington Northern Santa Fe Corporation Revenue Statistics by Commodity

	1st	2nd	3rd	4th	2008
Revenues (in millions)	Quarter	Quarter	Quarter	Quarter	Full Year
Domestic Intermodal	\$ 636	\$ 730	\$ 783	\$ 681	\$ 2,830
International Intermodal	619	700	776	626	2,721
Automotive	129	143	127	114	513
Total Consumer Products	1,384	1,573	1,686	1,421	6,064
Industrial Products	939	1,046	1,124	919	4,028
Coal	954	902	1,047	1,067	3,970
Agricultural Products	866	828	909	838	3,441
Total freight revenue	4,143	4,349	4,766	4,245	17,503
Other revenue	118	129	140	128	515
Total revenues	\$ 4,261	\$ 4,478	\$ 4,906	\$ 4,373	\$ 18,018
Cars/units (in thousands)					
Domestic Intermodal	504	539	555	534	2,132
International Intermodal	622	654	667	599	2,542
Automotive	39	43	32	30	144
Total Consumer Products	1,165	1,236	1,254	1,163	4,818
Industrial Products	403	422	420	353	1,598
Coal	634	589	645	648	2,516
Agricultural Products	284	262	271	245	1,062
Total cars/units	2,486	2,509	2,590	2,409	9,994
Average revenue per car/unit					
Domestic Intermodal	\$ 1,262	\$ 1,354	\$ 1,411	\$ 1,275	\$ 1,327
International Intermodal	995	1,070	1,163	1,045	1,070
Automotive	3,308	3,326	3,969	3,800	3,563
Total Consumer Products	1,188	1,273	1,344	1,222	1,259
Industrial Products	2,330	2,479	2,676	2,603	2,521
Coal	1,505	1,531	1,623	1,647	1,578
Agricultural Products	3,049	3,160	3,354	3,420	3,240
Average revenue per car/unit	\$ 1,667	\$ 1,733	\$ 1,840	\$ 1,762	\$ 1,751
Revenue ton miles (in millions)					
Domestic Intermodal	12,795	13,907	14,249	13,604	54,555
International Intermodal	18,996	19,642	19,556	16,748	74,942
Automotive	1,457	1,548	1,231	1,068	5,304
Total Consumer Products	33,248	35,097	35,036	31,420	134,801
Industrial Products	28,355	30,144	29,557	25,069	113,125
Coal	72,310	68,259	75,001	75,943	291,513
Agricultural Products	34,023	30,873	30,540	29,509	124,945
Total revenue ton miles	167,936	164,373	170,134	161,941	664,384
Freight revenue per thousand ton miles					
Domestic Intermodal	\$ 49.71	\$ 52.49	\$ 54.95	\$ 50.06	\$ 51.87
International Intermodal	32.59	35.64	39.68	37.38	36.31
Automotive	88.54	92.38	103.17	106.74	96.72
Total Consumer Products	41.63	44.82	48.12	45.23	44.98
Industrial Products	33.12	34.70	38.03	36.66	35.61
Coal	13.19	13.21	13.96	14.05	13.62
Agricultural Products	25.45	26.82	29.76	28.40	27.54
Freight revenue per thousand ton miles	\$ 24.67	\$ 26.46	\$ 28.01	\$ 26.21	\$ 26.34

Burlington Northern Santa Fe Corporation
Capital Expenditures

	Three Months		Year Ended December 31,		
	Ended December 31,				
	2008	2007	2008	2007	2006
Capital expenditures (in millions)					
Engineering					
Rail	\$ 92	\$ 71	\$ 429	\$ 376	\$ 304
Ties	72	60	358	316	311
Surfacing	48	41	230	235	214
Other	142	99	544	432	397
Total engineering	354	271	1,561	1,359	1,226
Mechanical	52	39	168	141	152
Other	33	31	133	105	121
Total replacement capital	439	341	1,862	1,605	1,499
Information services	12	26	83	75	65
New locomotive and freight car acquisitions	-	-	8	-	-
Terminal and line expansion	12	106	222	568	450
Total capital expenditures	\$ 463	\$ 473	\$ 2,175	\$ 2,248	\$ 2,014
Track miles of rail laid					
Replacement capital	186	174	885	773	692
Expansion projects	5	36	48	183	125
Total	191	210	933	956	817
Cross ties inserted (thousands)					
Replacement capital	651	479	3,038	2,708	2,638
Expansion projects	9	87	129	418	319
Total	660	566	3,167	3,126	2,957
Track resurfaced (miles)	2,397	1,869	13,005	11,687	12,588

Burlington Northern Santa Fe Corporation
Capital Expenditures *

	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	2008 Full Year
Capital expenditures (in millions)					
Engineering					
Rail	\$ 87	\$ 122	\$ 128	\$ 92	\$ 429
Ties	71	107	108	72	358
Surfacing	40	69	73	48	230
Other	<u>100</u>	<u>130</u>	<u>172</u>	<u>142</u>	<u>544</u>
Total engineering	298	428	481	354	1,561
Mechanical	36	33	47	52	168
Other	<u>29</u>	<u>22</u>	<u>49</u>	<u>33</u>	<u>133</u>
Total replacement capital	<u>363</u>	<u>483</u>	<u>577</u>	<u>439</u>	<u>1,862</u>
Information services	23	20	28	12	83
New locomotive and freight car acquisitions	–	8	–	–	8
Terminal and line expansion	<u>82</u>	<u>63</u>	<u>65</u>	<u>12</u>	<u>222</u>
Total capital expenditures	<u>\$ 468</u>	<u>\$ 574</u>	<u>\$ 670</u>	<u>\$ 463</u>	<u>\$ 2,175</u>
Track miles of rail laid					
Replacement capital	153	251	295	186	885
Expansion projects	<u>13</u>	<u>10</u>	<u>20</u>	<u>5</u>	<u>48</u>
Total	<u>166</u>	<u>261</u>	<u>315</u>	<u>191</u>	<u>933</u>
Cross ties inserted (thousands)					
Replacement capital	540	839	1,008	651	3,038
Expansion projects	<u>33</u>	<u>34</u>	<u>53</u>	<u>9</u>	<u>129</u>
Total	<u>573</u>	<u>873</u>	<u>1,061</u>	<u>660</u>	<u>3,167</u>
Track resurfaced (miles)	<u>2,015</u>	<u>4,128</u>	<u>4,465</u>	<u>2,397</u>	<u>13,005</u>

* Certain interim period amounts have been reclassified to conform with the current period presentation.

Burlington Northern Santa Fe Corporation
Outstanding Debt

(Dollars in millions)

	December 31,	
	2008	2007
Notes and debentures, weighted average rate of 6.2 percent, due 2009 to 2097 *	\$ 7,593	\$ 6,376
Equipment obligations, weighted average rate of 6.6 percent, due 2009 to 2016	244	297
Capitalized lease obligations, weighted average rate of 5.3 percent, due 2009 to 2028	1,281	938
Mortgage bonds, weighted average rate of 5.4 percent, due 2009 to 2047	97	102
Financing obligations, weighted average rate of 6.2 percent, due 2009 to 2028	278	211
Commercial paper, weighted average rate of 4.7 percent	100	261
Unamortized discount and other, net	<u>(38)</u>	<u>(39)</u>
Total outstanding debt	9,555	8,146
Less: current portion of long-term debt	<u>(456)</u>	<u>(411)</u>
Long-term debt	<u>\$ 9,099</u>	<u>\$ 7,735</u>

* Notes and debentures include a fair value adjustment increase for hedges of \$73 million and \$6 million at December 31, 2008 and 2007, respectively.