

To: BNSF Customers

February 8, 2006

Submitting Shipping Instructions for Shipments to Mexico

On May 5, 2005, BNSF issued a *Marketing News* advisory requesting that shipping instructions provided to BNSF for shipments destined to Mexico indicate the actual rail destination and complete route instead of shipping to the border point.

The primary reason for this request was that impending Mexican Customs automation would make a through waybill mandatory. Mexican Customs has now implemented the first phase of the automation process for rail shipments entering Mexico. **Shipments will no longer be re-billed at the border by Mexican Customs brokers.**

The same requirements must be provided to the carrier for shipments destined Mexico as would be provided for shipments moving in any interline move, as outlined below:

- Shipper name and address; Consignee name and address; Care-of party if destination rail customer is other than consignee; Freight-payer if other than shipper or consignee, etc.
- The complete routing, including actual U.S. rail origin and actual Mexican rail destination.
- If there is not a price authority that covers the entire rail move, the shipping instructions must indicate that it is moving under accounting "Rule 11" and the Rule 11 payer of freight identified.

For shipments destined to Mexico, these additional parties must be furnished:

- The name, address and contact information of the forwarding agent at the border.
- The name, address and contact information of the Mexican Customs broker.

The Mexican Customs broker is precluded from completing the documentation on a shipment if the waybill does not include all of the required information. The rail waybill must be modified to include the required information prior to the broker being able to document the shipment for entry into Mexico.

Diverting Shipments

Requests for modifications to the waybill should be directed to BNSF Railway, Diversion Department, Phone No: (888) 428-2673, Fax No: (800) 363-5690. To facilitate electronic submission of diversion requests, BNSF has a Shipping Instruction Modification (SIMS) Web tool that is available to all registered users of BNSF.com. Diversion requests can be submitted 24 hours a day, seven days a week using this tool.

Any questions regarding these shipping instruction requirements should be addressed to the BNSF eBusiness team at 1-888-428-2673. In addition, sample shipping instructions can be accessed at <http://www.bnsf.com/business/mexico/html/xwie.html>.

This Marketing News bulletin is designed to inform BNSF customers of new service or product offerings, or of permanent changes to existing service.

If you have any questions, please contact your BNSF Marketing Representative or send an e-mail to customerinterface@bnsf.com.

This Marketing News bulletin is posted on our Web site at www.bnsf.com.